

# Blockchain Pilot Kano State

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# Speakers of today

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# The Blockchain pilot

**01** Background and goals

**02** The pilot setup

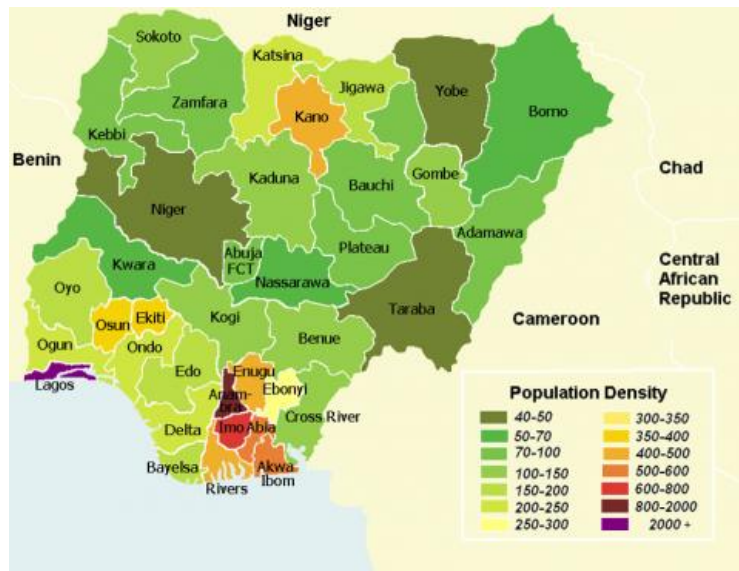
**03** The results

**04** Q&A

The background image shows a person in a red shirt and yellow shorts walking away from the camera on a dirt path. They are carrying a large, round basket filled with green plants on their head. The path is surrounded by lush green trees and vegetation under a bright blue sky with white clouds.

# 01 Background and goals

# Nigeria



## The country

- + ~200 million people
- + 36 federal states
- + 774 Local Government Areas
- + 40,000 primary, secondary and tertiary health facilities

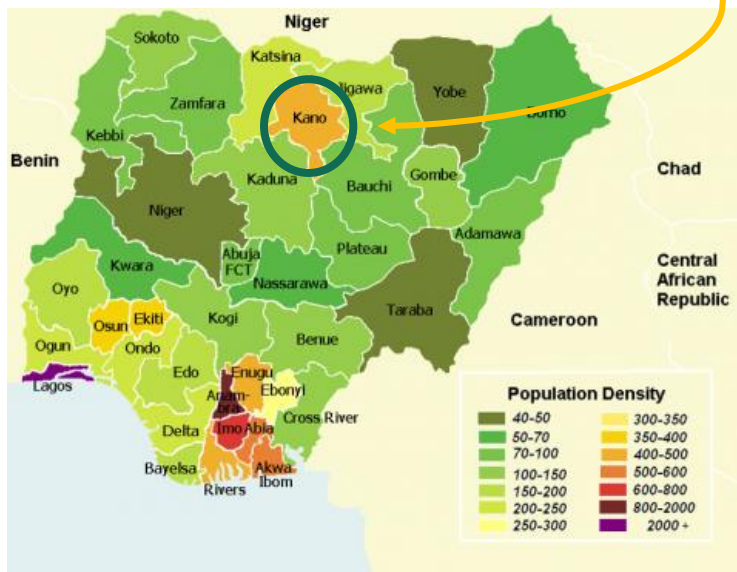
# The NSCIP Project

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- + In 2014, the NPSCMP launched the Nigeria Supply Chain Integration Project (NSCIP) to integrate parallel supply chains of HIV, TB, Malaria, Reproductive Health & Immunization programs
- + The integration process did not include essential medicines and its availability at the last mile
- + This necessitated a pilot using blockchain to integrate and provide end-to end visibility for the essential medicine program



# Nigeria



## Introduction

- + Kano state has one of the most robust Drug Revolving Funds (DRF) in Nigeria
- + Covers over 900 public health facilities
- + Turn over of approximately \$6.3 million per year
- + Manage over 1,000 products
- + Kano DRF has been understudied by other states in Nigeria
- + Strong government commitment

# Challenges

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- + Absence of end-to-end real-time data visibility
- + Logistical Management Information System (LMIS) is paper based on the level of the health facilities
- + Lengthy procurement process
- + Payment for products is via bank cheque





# History of the pilot

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- + i+solutions, unchain and National Product Supply Chain Management Program (NPSCMP) piloted blockchain technology in DRF program in Kano State
- + The aim was to test the viability of the blockchain technology in medicine supply chain
- + The pilot showed that blockchain technology can
  - + Link and secure ordering and payment process
  - + Shorten procurement process, and provide transparency
  - + Integrate parallel systems and provide real time end to end visibility



# Key characteristics of blockchain for business

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Blockchain technology allows for business networks and value chains to transact in a reliable and trustworthy way based on open source software

- + **Shared Ledger**  
Transactions are recorded in a shared ledger allowing for improved insights, keeping confidentiality and privacy regulations in mind.
- + **Immutable chain of transactions**  
Events and their actors, are recorded in order, in a tamperproof manner allowing for the exchange of value
- + **Consensus**  
Flexible network governance allows for relevant parties to 'notarize' transactions
- + **Smart contracts**  
Transactional events can be subjected to a set of business rules and can trigger events, resulting in efficient business processes



# Value of Blockchain in Supply Network of Medicines

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- + **Increased efficiency across the supply chain**  
By recording the flow of documents and goods across the supply chain allows for automation based on event triggers. For example: a successful delivery can lead to the automatic payment of the related invoice.
- + **Improved auditability and reduced efforts in bookkeeping**  
By linking orders, invoices, shipments and payments there is a reduced need for reconciliation between physical goods and transactional data.
- + **Uniform and tamperproof way to exchange data and value in a network allows for reliable insights**  
The shared ledger can provide a trustworthy, real-time source of data to perform analytics on. This can result in e.g. improved inventory management and prevent medicine falsification.
- + **Non-proprietary technology allows for inexpensive and standardized data sharing across a supply chain**  
Because of the open source nature of blockchain protocols, organizations do not have to bilaterally share data but can do this over a backbone for the entire value chain that allows for standardization.



# The key reasons to use blockchain in this use case

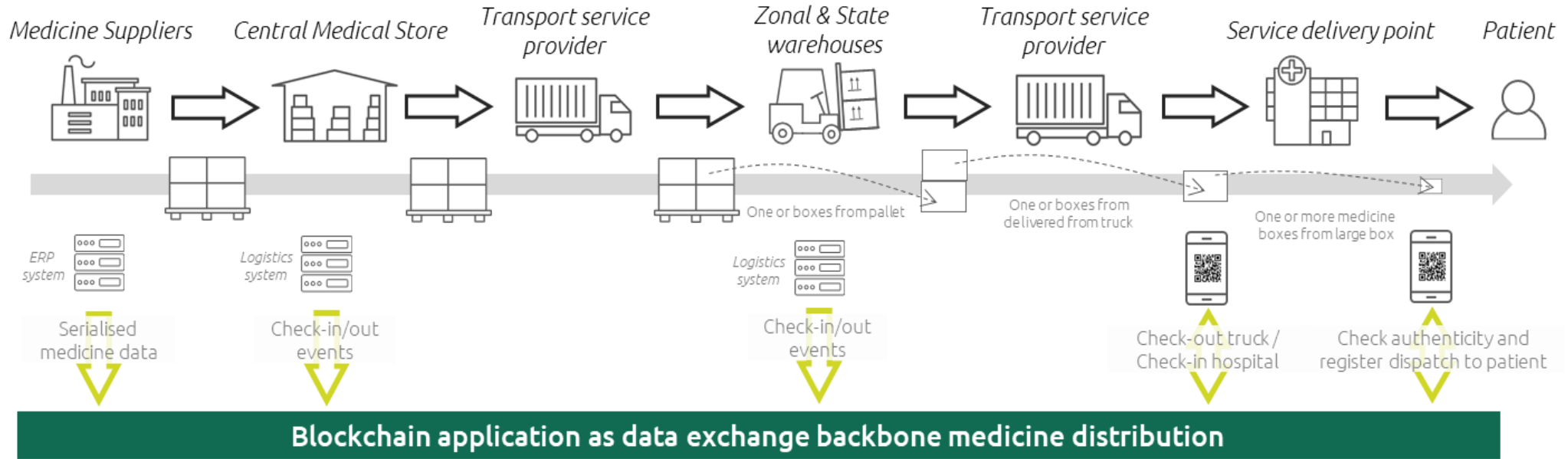
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- + Improved inventory management based on real-time data can **prevent over- and understock** at healthcare facilities
- + Facilitate **fast and secure payment** for health products based on acceptance of the invoice
- + Inexpensive backbone to **connect all relevant parties based on globally accepted data standards** for medicine (GS1)
- + Create traceability of medicine from central medical store to the last mile to **prevent falsification and diversion**





# Conceptual View on Application of Blockchain in Medicine Supply Network



- = Existing IT system
- = Pallet with QR code
- = Box with QR code
- = Mobile phone

Medicine & Supply Chain Events data



Supply Chain Control Tower

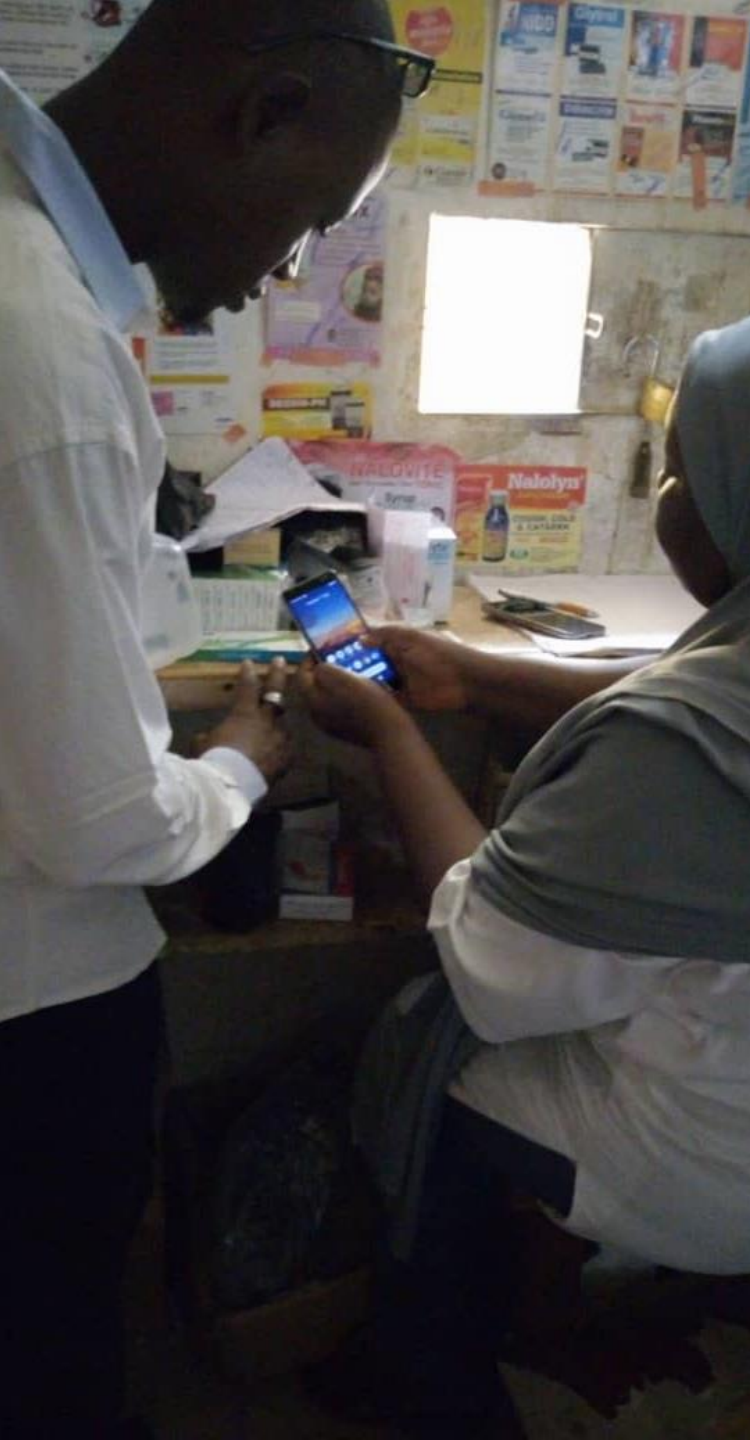
## 02 The pilot setup



# Kano State Pilot-Objectives

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- + To show end-to-end and real-time visibility
- + To show how the blockchain can provide an efficient, secure and fast payment



# Setting

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+ Kano state



- + Muhammadu Abdullahi Wase Teaching Hospital; (A&E unit)
- + Gwagwargwa Primary Healthcare Centre



- + Drug and Medical Consumable Supply Agency (DMCSA) Central Medical Store



# Medicines in scope

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Normal Saline

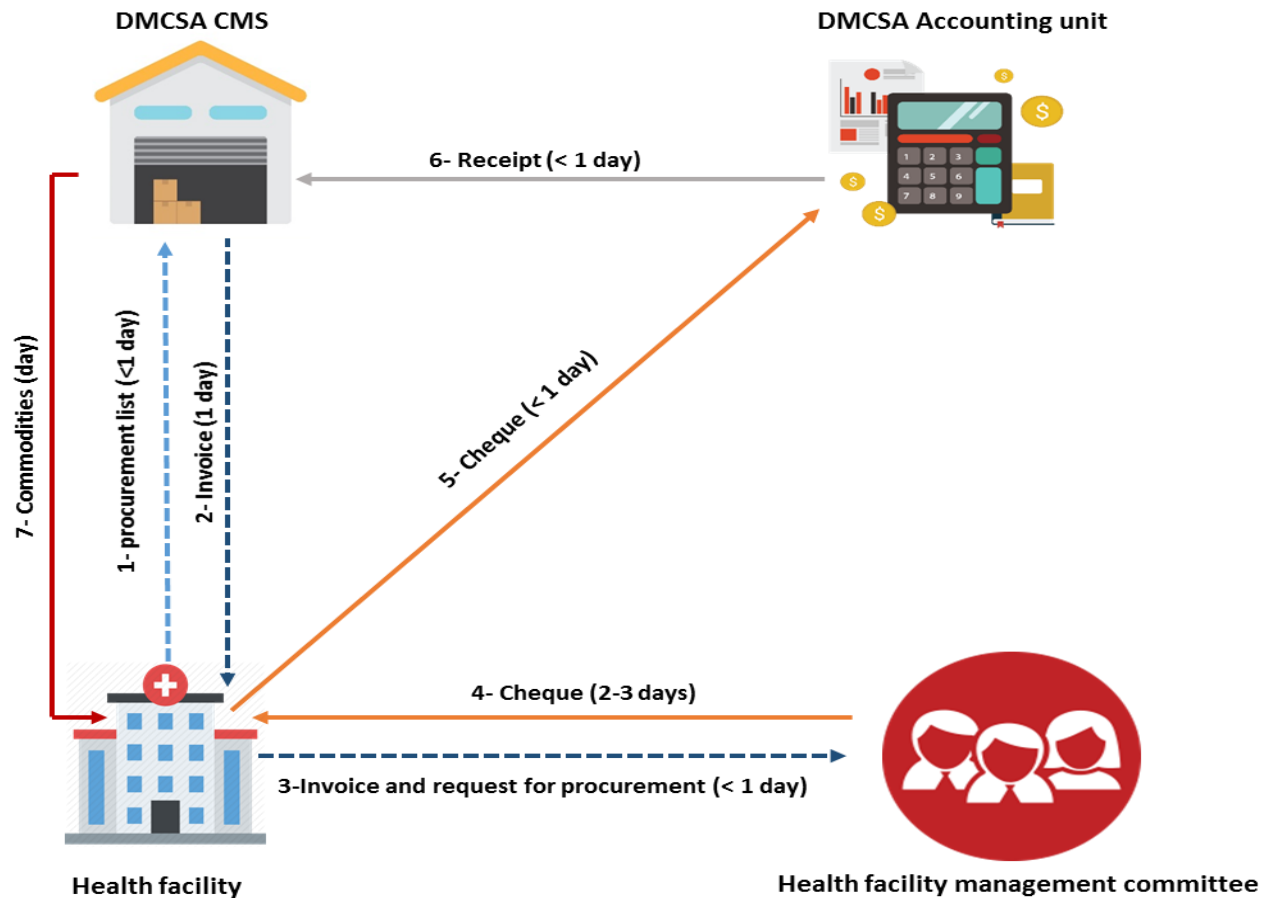


Paracetamol syrup





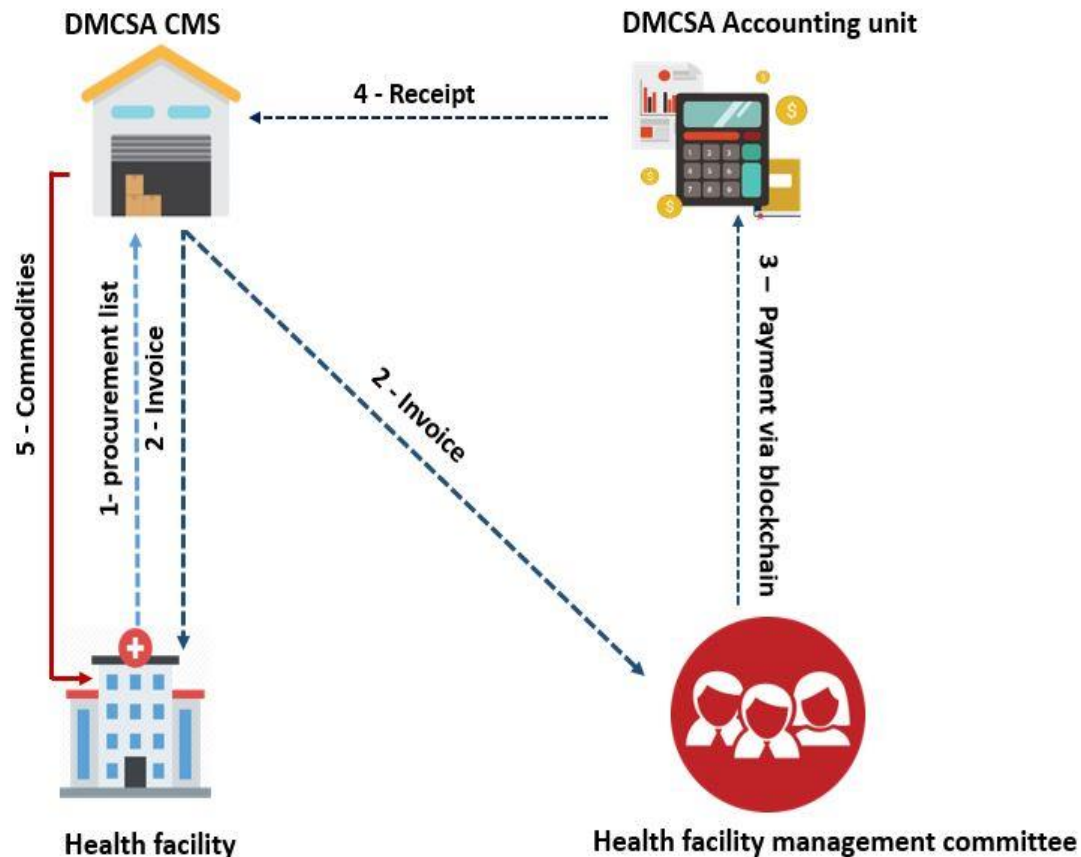
# Overview of procurement process in Kano State DRF



Entire procurement process takes about 3-6 days.  
Commodities issued to patients are recorded paper-based tools



# Blockchain solution



Entire process occurs in less than 24 hours.

Elimination of the process of issuing and collecting cheques and the risk of bounced cheques.



# Key notes

**01**

An account was created for each participating service delivery point

**02**

Each account was linked to the blockchain network

**03**

Payment was automatically initiated when invoice was approved by health facility management committee



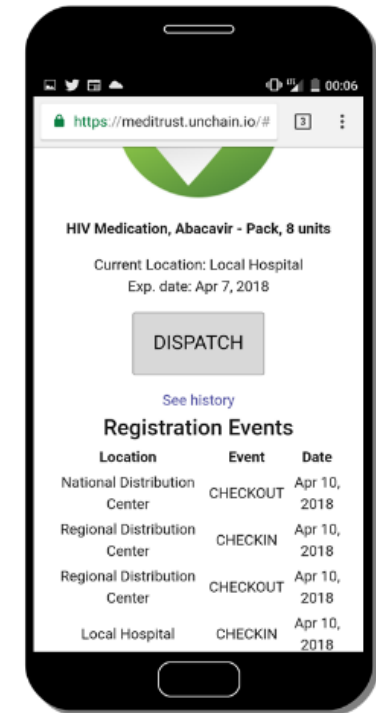
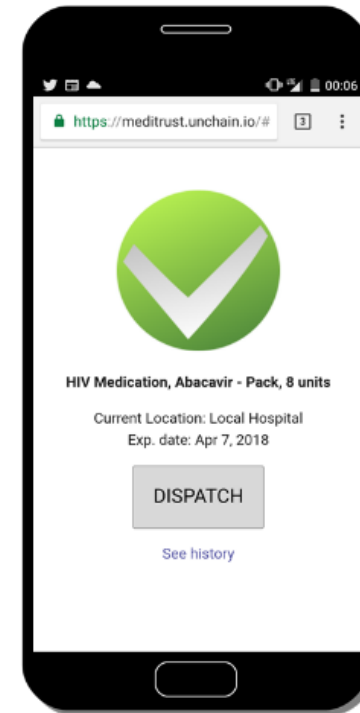
# Blockchain Solution – Mobile Application

Mobile application shows the invoice from the central store indicating:

- + All the commodities in the invoice
- + Unit cost of each commodity
- + Quantity of each commodity
- + Total cost of each commodity
- + Total cost of the entire procurement

Mobile application was also used by health facilities to:

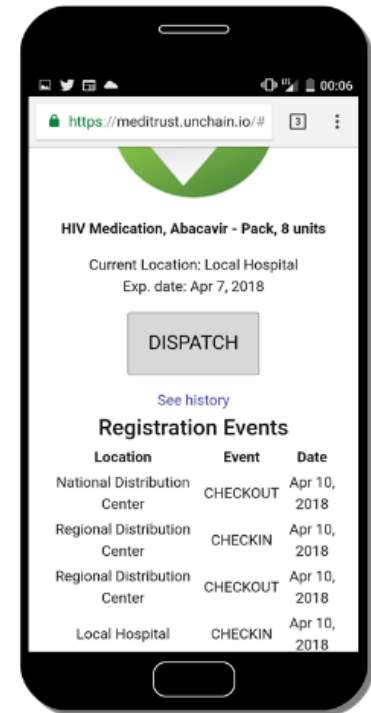
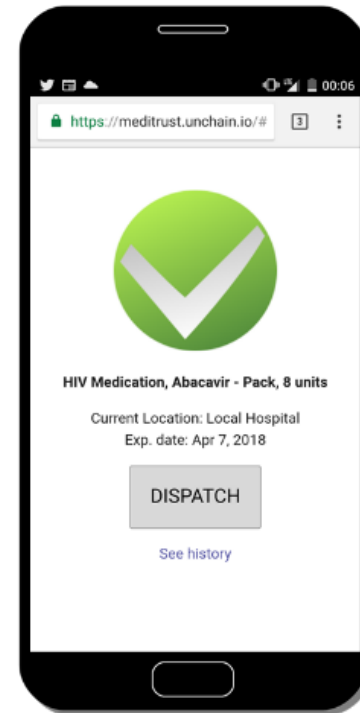
- + confirm receipt of commodities
- + to enter consumption data in real time





# Blockchain Solution – Front end Web application

- + Front end web app provided real-time data visibility
- + Shows the movement of commodities from one level to another
  - + quantity of each commodity received and issued in real time
  - + exact time of each transaction



## 03 The results

# Results

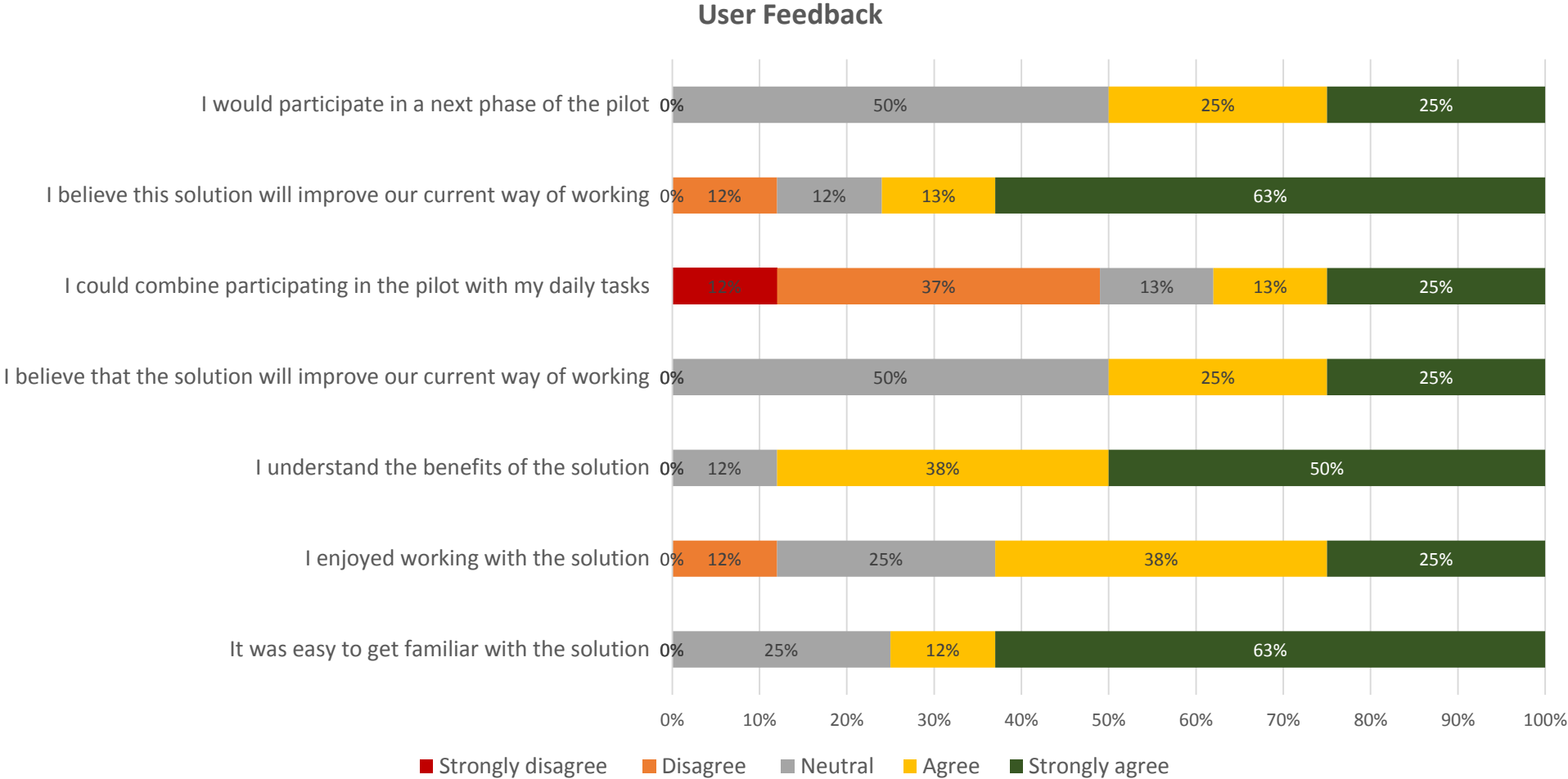
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- + Significantly reduced length of procurement
  - + Procurement occurred within 24 hours
- + Eliminated issue of bounced cheques
- + Provided real time end to end data visibility





# Users state it will improve their way of working significantly



# Conclusion

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- + Improved tracking and tracing, and real time end to end visibility in the movement of medicines and stock levels across the different levels of the supply chain.
- + Capability to seamlessly integrate with other IT solutions
- + Can enable overview of the full supply chain



*“the solution was very simple to operate, yet highly technical, and will make the procurement process simpler, more precise and less time consuming”*

- Deputy Director of Pharmaceutical Services  
Muhammadu Abdullahi Wase Teaching Hospital



# 04 Q&A

# Thank you!

Contact details

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