

Questions and Answers RFP for the supply of PPE 022022

1. **The quantity of apron (reusable) in the RFP for PPE - Ref No. 022022. In Estimated volumes on Page 4, product number 1, the UOM of Apron Reusable is pack of 100 pc; but in Annex A/B, product number 21, the UOM of Apron (usable) is piece**

*Apron (reusable), should read **piece**. The correct UOM is piece. Therefore, correct projected quantity is 158.935 pieces.*

2. **Do I understand it correct, that the submission of all the documents is by mail?**

Yes, all by mail to tender@iplussolutions.org

3. **Do we still need to submit the qualification documents for each item or were the documents that we sent before enough?**

For any ongoing or finalized product qualification, supplier does not need to submit qualification document against. If a supplier wishes to offer more, other or 'new' products, then the supplier is required to submit new of qualification documents accordingly.

4. **In Annex A, we note that the surgical gown is described as non-sterile. But on page 4 of 'REQUEST FOR PROPOSAL FOR THE SUPPLY OF PERSONAL PROTECTIVE EQUIPMENT', we find that the description of the surgical gown is sterile. Therefore, we would like to know a clearer description in order to provide an accurate quotation**

We are looking for sterile surgical gown. The correct product description is "Gown, Surgical sterile, single-use, disposable, standard perfusion".

5. Are you also able to advise for the below mentioned masks which lines on the Annex B spreadsheet do these relate to as there are a few variations?

14	Mask, Surgical, Type IIR (fluid resistant), single-use, disposable 50	pack of 50 pc	41.444.405
15	Respirator, High-filt, FFP2/N95, non-sterile each	piece	26.528.777
16	Respirator, High-filt, FFP3, non-sterile each	piece	347.115
17	Surgical Respirator, High-filt, FFP2/N95, sterile each	piece	1.634.599

16	Mask, Surgical, Type IIR fluid resistant, strap ties, single use, disposable - Pack of 50
17	Mask, Surgical, Type IIR, ear loop, fluid resistant, single use / disposable - Pack of 50
18	Respirator, high-filtration, FFP2, no-valve, none sterile, Piece
18b	Respirator, high-filtration, N95 certified, no-valve, none sterile, Piece
19	Respirator, Surgical, fluid resistant, High-filtration, N95 certified, no-valve, none sterile - Piece
19b	Respirator, Surgical, fluid resistant, High-filtration, FFP2 no-valve, none sterile - Piece
19c	Respirator, Surgical, fluid resistant, High-filtration, FFP2 no-valve, STERILE - Piece
19d	FFP3, Respirator mask, non fluid resistant, FFP3 certified, one size, 1 piece

In general, RFP volume was collected as per client catalogue, based on product specification, Annex B is detailed out per product specific.

RFP-14 vs Annex B-16 & 17

RFP-15 vs Annex B- 18 & 18b

RFP-16 vs Annex B-19d

RFP-17 vs Annex B- 19c * May change to 19&19b as non-sterile*

6. There are estimated quantities provided in the RFP. Would you like us to provide price for the quantities close to the estimated ones? Please let us know what quantities we should quote.

We expect to purchase the projected quantities through Q2 to Q4 2022. The quantity that will actually be ordered varies per Purchase Order. We expect suppliers to offer fixed contractual prices for the period March to end of July 2022, which are not based on minimal order quantities. i+solutions welcomes numerous price proposals including but not limited to volume discounts and/or volume based price bands

- 7. As far as we understood, we should prepare our own Price and Leadtime documents, which will be similar to the templates in the RFP, correct?**

Please complete the templates in the formatting provided in Annexes A and B. Any changes in the formatting will render the quotation offered invalid.

- 8. We are also required to send the specs and tech. info together with additional documents. Should these documents be attached to the mail as a link? Since it can take quite much space.**

Yes, document is attached to the mail as a link is acceptable.

- 9. If it is possible to provide the sample of how the submitted documents should look – we would appreciate a lot!**

Reference to question 7

- 10. Item 8 on the list shows exam gloves with UOM of a box of 100, then quantities is estimated ~14.2million. Does it mean 14.2M gloves or 14.2M boxes of 100? (Ie 1.42B gloves)**

Projected quantity is as per UoM. As your example it means 14.2M boxes of 100 (Ie 1.42B gloves)

- 11. Is it correct that volume estimates are provided with no obligation to actually purchase these volumes?**

Yes

- 12. Do you have any exact volumes for orders – minimal quantity (moq) and your standard quantities per 1 order.**

The quantity that will actually be ordered varies per Purchase Order. We advise our client to order at least a full shipper carton size.

- 13. Are the volume estimates for a 1 year period? Or just for the Mar 1 to July 31 period where you are seeking price commitment?**

Reference to question 6 and RFP page 6 E

- 14. Are the products shipped to 1 central location? How frequently?**

No, Products will be delivered to all countries that The Global Fund chooses to support. We will pick them up at your manufacturing site or warehouse. Order frequency is based on country request.

15. Where are the goods to be delivered? Is there any registration required for any of the listed products in those countries?

Reference to question 14.

Registration is not mandatory, however, each country may have their own importation requirement. I+ solutions shall lead the discussion and request supplier to provide additionally document if necessary.

16. A list of the destination/ country where the gloves will be delivered.

Reference to question 14.

17. Is there any specific delivery schedule with quantity?

No, Order quantity and delivery schedule is per order specific, based on country demand. Annex B is required supplier to provide volume based schedule. Based on the information, i+ solutions shall reach out to supplier to confirm the lead time before order placement.

18. In “Annex A PRICING TEMPLATE”, item description of coverall is” Coverall, for medical use, protection, CatIII,type 5b/6b”, however, in Annex B PRODUCT SPECIFICATIONS, Applicable standard is “Medical Protective Coverall, Type 4B/3B,EN14126:2003,EN14605:2005+A1:2009”. Please clarify and indicate the correct requirement.

Required quality standard for coverall is 5b/6b. Please read “Coverall, for medical use, protection, CatIII,type 5b/6b”as correct product description for submitting price quote , leadtime and qualification document.

19. Please indicate estimated volumes for Bio-hazard bags, shoe covers and thermometer.

Mentioned products are so called tail products unfortunately, we do not have the forecast on quantities.

20. For FFP3 Respirators (Nr.19d of Annex A Pricing Template), please indicate if respirators with valves are accepted.

No, for all respirators we only purchase non-valve version.

21. With regards to the estimated quantities, please confirm that this is as per the UOM and not pieces. Additionally, this data, what is the time frame in which this demand was seen (over six months or past year).

It is as per UoM. Reference to question 10.

We expect to purchase the projected quantities through Q2 to Q4 2022. These estimates are based on the most recent information available on demand collected by the client. These estimates are not a representation of the quantities that will actually be required or ordered.

- 22. For the other items where the estimated quantities are not stated (i.e. Biohazard Bags, Cleaning Gloves and Shoe covers) please advise on the estimated quantities.**

Reference to question 19.

- 23. As per the tender documents the quotation must be valid until July 2022. However, after award, for how long would the prices need to be valid for.**

Reference to RFP page 6 E

- 24. Please advise as per technical specification everywhere it is mentioned that nitrile is preferable whereas the estimated volumes shows there is requirement of Latex powder free, non-sterile too. Kindly clarify is there a requirement of Latex Powder Free, non-sterile or only Nitrile gloves are preferred.**

Both Latex and Nitrile Gloves are needed, the final choice is based country request. Supplier shall submit two separate sets of documentation to i+solutions for product prequalification.

- 25. Isolation gown- Which specific Level of standard is required? Since it states level 1-4, does it mean all four levels of isolation gown are acceptable?**

The minimal requirement for isolation gown is AAMI PB70 Level 2.